

Message Text

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71

ORIGIN ARA-10

INFO OCT-01 ISO-00 EB-07 COME-00 OPIC-06 AS-01 /025 R

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FM SECSTATE WASHDC

TO AMEMBASSY BRASILIA PRIORITY

INFO AMCONSUL RIO DE JANEIRO

AMCONSUL SAO PAULO

UNCLAS STATE 029834

E.O. 11652: N/A

TAGS: EINV, EIND, BR

SUBJECT: REQUEST FOR ASSISTANCE: REYNOLDS INTERNATIONAL,
INC.

1. GORDON E. WHITE, MANAGER OF THE REDUCTION DIVISION OF REYNOLDS INTERNATIONAL, INC., A WHOLLY-OWNED SUBSIDIARY OF REYNOLDS METALS, INC., (FORMERLY REYNOLDS ALUMINUM) HAS REQUESTED THE EMBASSY'S ASSISTANCE IN ARRANGING APPOINTMENTS WITH GOB FOR HIMSELF AND MESSRS. R.E. STANSBURY AND D.E. REIMANN. THE PURPOSE OF THEIR VISIT IS TO OBTAIN INFORMATION IN CONNECTION WITH THE ESTABLISHMENT OF ALUMINUM REDUCTION AND FABRICATING FACILITIES IN BRAZIL. THEY WOULD LIKE TO MEET WITH MINISTER UEKI, CVRD PRESIDENT FERNANDO ROQUETTE REIS, DR. MELLO OF CVRD, AND ANY OTHER OFFICIALS EMBASSY BELIEVES THEY SHOULD SEE.

2. SPECIFICALLY, REYNOLDS REPS WOULD LIKE TO DISCUSS WITH GOB POSSIBILITY OF PARTICIPATING IN THE ALBRAS PROJECT AS WELL AS THE FEASIBILITY OF ESTABLISHING FACILITIES IN RIO-SAO PAULO AREA. IN THIS REGARD THEY NEED INFO FROM THE GOB ON AVAILABILITY OF ELECTRIC POWER, TAXES, TARIFFS, GOB EXPORT INCENTIVES, SITES PREFERRED BY GOB, OFFICIAL
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FINANCIAL ASSISTANCE AND ANY OTHER RELEVANT INFO GOB CAN

PROVIDE.

3. GROUP WILL ARRIVE SAO PAULO FEB. 11, WHERE THEY WILL HOLD DISCUSSIONS WITH POTENTIAL PARTNERS THROUGH FEB. 13. THEY WILL BE AVAILABLE FOR MEETINGS IN BRASILIA WEEK OF FEB 16; THEY PLAN TO DEPART BRAZIL ON FEB. 19 , BUT CAN STAY AN EXTRA DAY IF NECESSARY.

4. WE URGED THAT VISIT BE POSTPONED UNTIL WEEK OF FEB. 23, BUT WERE TOLD SAO PAULO APPOINTMENTS COULD NOT BE CANCELLED. GROUP WAS ADVISED THAT EMBASSY OFFICERS WOULD PROBABLY NOT BE AVAILABLE TO ACCOMPANY THEM TO MEETINGS. MR. WHITE WILL TELEPHONE JIM MARSHALL AT EMBASSY UPON ARRIVAL IN SAO PAULO FEB. 11.

5. IN VIEW APPARENT SIGNIFICANCE OF VISIT TO BOTH U.S. AND BRAZIL, WE HOPE USEFUL HIGH-LEVEL APPOINTMENTS CAN BE ARRANGED DESPITE UNFORTUNATE TIMING INVOLVED. SISCO

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